# ENHANCE EMPLOYEE WELL-BEING WITH BRUCE'S



# **WHO ARE WE?**

Bruce's Award Winning Doggy Day Care

# At Bruce's, your dog is our pride and joy!

At Bruce's Doggy Day Care, we've been unleashing happiness and enriching the lives of dogs (and their families) for over 15 years. Our unrivaled combination of passionate expertise, social fulfillment and dedication to dog enrichment makes us recognised leaders of doggy day care in the UK. Bruce's dogs spend their days making new friends and enjoying acres of safe, private fields with top-notch facilities including heated log cabins, natural play equipment and sensory zones - all overseen by a team of fully trained, dog-loving carers. Dogs are collected in our bespoke doggy buses or dropped off by their owners, ready for a fulfilling day.

#### Why Bruce's?

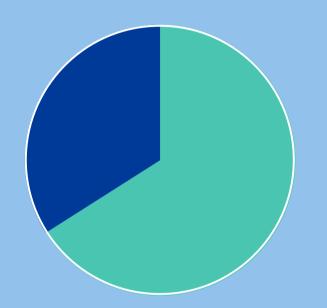
- \* Doggy bus chauffeur service for those dogs who like to ride to and from day care VIP style!
- \* Feasts for the senses through environmental, habitat, sensory and food-based enrichment
- Spacious outdoor and indoor play areas for tail-wagging adventures
- Play groups selected through similar size, temperament and energy levels so that every dog has a safe woof-tastic time!
- Stay in touch with our easy booking app, including photos of your dog's day care adventures



# **THE CURRENT LANDSCAPE**

#### The "Pandemic Pup" Problem









# **34% of UK Households** Own a Dog

Statista - Dog population in the United Kingdom (UK) 2011-2023

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## **3 Million Pets Bought** Over Lockdown

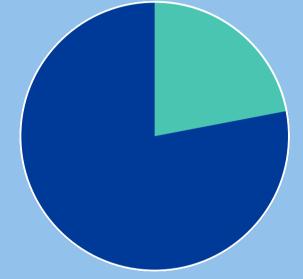
Pet Food Manufacturers' Association

Pre-pandemic, 16% of owners felt comfortable leaving their dog alone for six hours+ a day, now only 3% would — a huge decrease of 80%

Employer News 2021







78% of 'pandemic pups' showing signs of separation anxiety since owners returned to the office



**WORKPLACE WORRIES** 



of companies have some kind of mandatory in-office policy

Higher staff turnover and reputational risks for employers who don't support dog-owning employees in 2024.







### of new dog owners completely avoiding office



# **THE CURRENT LANDSCAPE**

Legal and practical issues of having dogs in the office\*

**Employees must** fund daytime care if dogs can't come to the office



Dog day care costs around £3.2K per annum\*\*

\*Source: Obsborne Clarke



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# **THE SOLUTION**

Bruce's Doggy Day Care as an Employee Benefit





#### Subsidised Doggy Day Care:

Similar to subsidised gym membership, travel, and childcare Employer contributes to the cost, reducing the financial burden on employees Can be offered to all staff or as a reward for performance/eligibility criteria



# Implementation: **Cost-effective for business park**

owners or employers to collaborate Fund a 'doggy bus' for transporting dogs to and from day care sites Benefits: Dogs enjoy acres of space socialisation, and enrichment, returning home happy and tired

When Milo comes home happy and tired from Bruce's I know he's had the time of his life."

> \*\*\*\* lannah, Pet Parent



# **THE BENEFITS**

#### For Business Park Operators and Employers

#### **Supportive Message: Demonstrates** commitment to employee well-being

#### **Positive Office Environment: Happy**

employers with employees with happy dogs!

Employee Satisfaction: Reduces stress and improves morale, leading to higher productivity and retention

**Reputation:** Attracts and retains talent, especially dog-owning employees



Investing in doggy day care is a win-win: employees get peace of mind and employers benefit from a more engaged and satisfied workforce.

Bruce's is ready to partner with you to enrich the lives of your employees and their dogs.





# **£10K** (+VAT) p/month

Designated doggy bus for a £6K less than standard cost 80 Employees p/week

Doggy bus has capacity for up to 16 dogs per day = benefiting up to 80 employees per week

# **PRICING OPTIONS**

High level costs & examples



# 3+

#### Ways to split costs

Business park owner/operator

Single or multiple tenants

Employees (through salary deduction)





#### Sole tenant funded

Tenant deducts £29 from each Tenant pays £10k employee's salary for each day p/month for own that they were allocated a space allocated doggy bus on the bus that month

> Tenant invites employees to apply for a space on the bus and allocates the spaces each month

If all spaces are filled, the cost to the tenant is nil and the employees benefit from a very substantial discount on the cost of day care

If 80% of the spaces are filled, the cost to the tenant is c.£2k per month (and employees still benefit from the reduced cost)

> The eventual cost to the tenant depends on level of employee take-up

# **EXAMPLE 2**

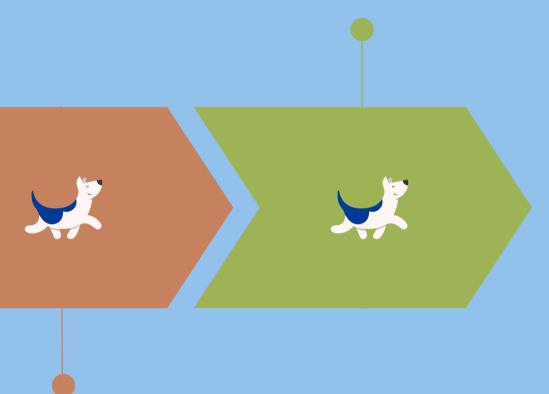
#### Multiple tenant funded

5 tenants pay £2k p/month and allocate a day each on the bus (to encourage office attendance that day) Tenant 3 deducts £29 per day from each employee allocated a space, and all spaces are filled. Tenant cost is nil

Tenants 1 and 2 provide the service to their employees for free. Tenant cost = £2k p/month

Tenant 4 deducts £20 per day from each employee allocated a space, and all spaces are filled. Tenant cost = c.£600 p/month

Tenant 5 deducts £20 per day from each employee that uses the service, but only 75% of spaces are filled. Tenant cost = c.£1k p/month

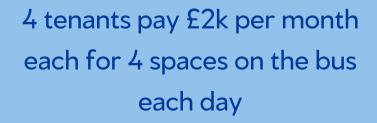


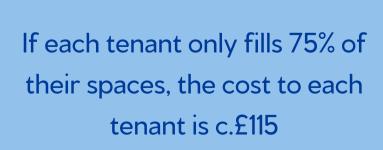
# **EXAMPLE 3**

#### Business park subsidies

#### Business park operator pays £2k p/month each for 4 spaces on the bus each day

Tenants deduct £29 per day for each employee allocated a space on the bus.





# Bruce St Unleashing happiness

www.bruces.dog

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